

Hi! Do you want to be the technical liaison between sales, customers and suppliers to successfully launch new products and services? Are you eager to be a product advocate for pumps, controllers and water treatment portfolio? And are you looking for a challenging and interesting job in the heart of international business? If yes, we are looking for you!



TECHNOLOGY SPECIALIST – PUMP, CONTROLLER AND WATER TREATMENT

SELFSTARTER, WATER TREATMENT PROJECTS, INNOVATIVE

You will be part of the Smart Service Centre existing of 1 Smart Service Centre Manager, 1 Quality & Service Engineer, 1 Field Service Engineer, 1 Service Engineer and 1 Technology Specialist – Smart & Connected Devices. As our Technology specialist – Pump, Controller and water treatment you promote value added service in ‘pumps, controllers and water treatment’ market segment in liaison with service engineers, Category Managers and sales organizations.

WHAT ARE YOU GOING TO DO, WHAT SHOULD YOU BE ABLE TO?

- promote value added service in industry market segment with the engineers, category managers and sales organizations;
- coordinate with cross-functional teams to provide consultation, product engineering, development, management and sales solutions;
- address customer issues and concerns in a timely fashion to ensure customer satisfaction;
- stay up-to-date with product knowledge, industry standards, sales process and market dynamics;
- assess, review and analyze project requirement for pumps and controllers in water treatment projects;
- train the international sales organizations in product selection, features, service and troubleshooting;
- administration including project management, service tasks, warranty claims, spare-parts inventory, etc;
- support the sales organization with queries on pumps, controllers and water;
- visit sites for gathering requirements, design, installation, maintenance and repair (~ 10%).

CHECKLIST: SKILLS AND CAPABILITIES

Can do approach is essential. Your qualifications do the rest. We ask following:

- HBO/MBO in Mechanical Engineering or related field;
- 5 years experience in field repair, service and sales in pumps and controllers;
- at least 2 years sales experience in water technology product distribution/ installation;
- knowledge of electrical protection devices, controllers and sensors;
- solid understanding of technology and innovation in water treatment;
- feel at home in an entrepreneurial company in technical trade;
- be self starting, continuously strive to improve our product proposition, including knowledge, website, training and lead times;
- good communication (English and Dutch/German) and soft skills;
- valid driver's license - type B.

WHAT DOES AN AVERAGE WORKING DAY LOOK LIKE FOR YOU?

You start the day with a cup of coffee or tea and a stand up. You are part of the Smart Service Centre, but you also actively participate in the work streams of Irrigation, Livestock and Pool team. You regularly follow product trainings to stay up to date and to be an information beacon for the sales staff. You cross functionally cooperate with sales, Category Managers and service engineers to promote value added service in pumps, controllers and water treatment and to really help our customers forward. Some administrative tasks are also part of the game. Last but not least, you always act with the customer in mind.

DID WE GET YOUR ATTENTION?

Send your CV with your motivation letter to hr@megagrouptrade.com. If you are convincing we will invite you to meet informally to get to know you. If we make a good connection we will ask you to complete an assessment. In the second job interview we start from there. When everyone is positive we close the job with you!

WANT TO KNOW MORE?

Do you have questions related to this vacancy or do you want to have more information? Call Raphael Kiran, our Smart Service Centre Manager, tel. +31 (0) 615 121 879 or mail rkiran@megagrouptrade.com

MegaGroup Trade Holding BV, Doornhoek 4205, 5465 TG Veghel
www.megagrouptrade.com

WHAT WE OFFER

A great job with a lot of extras. Such as:

- a really attractive and challenging job with a high degree of freedom with responsibility within an informal, ambitious and no nonsense organisation;
- an open culture, in which initiatives and development are expected; do you have a good idea? You can get started;
- a flexible workplace and start times. Taking children to school, driving after traffic jams or just wanna start a little bit later? No problem;
- working in a young, enthusiastic and international team;
- contributing to a better world;
- opportunity to develop yourself, invest 10% of your working time in our own knowledge;
- a motivating package of employment benefits:
 - a competitive salary;
 - a bonus of maximum 15%;
 - 25 holidays;
 - plus another 12 so called ADV days;
 - mobile phone & a surface;
 - free fresh fruit;
 - MegAcademy (in house training, product knowledge, your own discipline);
 - fun: friendly colleagues, a great working atmosphere and a sociable Friday afternoon drink (as soon as that is possible again).

WHO ARE WE?

Water technology is our sport, our employees are the athletes. Water is the liquid of life. Everyone needs water. By 2030 more than 3.7 billion people will live in areas with severe water stress. Too much or too little water brings enormous challenges in the field of water management. MegaGroup believes in making water solutions available to improve the lives of people. It is our mission to enable growth for our customers, employees and partners by making water solutions available in a convenient, smart and efficient way. **We bring water to life.**

MegaGroup is committed to fulfilling its ambition to contribute to the UN goal 6, “Ensure availability and sustainable management of water and sanitation for all”. To this, MegaGroup launched the Waterstarters program (www.waterstarters.org) All employees are encouraged to contribute to this program.

We strongly believe in our set of values, uniting all employees in all countries:

- Always driving for results;
- Be engaging;
- Continuously curious;
- Dare to be different;
- Excel in what we do.



Acquisition based on this vacancy is not appreciated

bringing water to life